

' An Overview of EU Funding Opportunities '

5th and 6th May, 2010

This one/two day modular programme focuses on funding opportunities and the tendering process. Directed by *Stéphane Joiris*, a senior executive partner at Clan Public Affairs and former head of the European funding arm of Ernst & Young, Global Incentive Advisors, the programme consists of two modules which can be taken independently or together.

Module I - Day one

- ▶ Introduction
- ▶ New direction, new challenges and a new budget
- ▶ Budgetary modifications after 2007 and overview of main funding sources
- ▶ Matching your business to new opportunities
- ▶ A to Z of the tendering process
- ▶ Interactive practical session: Identifying funds
- ▶ Regional policy, cohesion policy, growth and jobs

Module II - Day two

- ▶ Introduction
- ▶ Proposal writing: Increasing success rates
- ▶ The bidding and evaluation process
- ▶ Project management
- ▶ Practical exercises
- ▶ Exchange of experiences and feedback from the course leader
- ▶ Lessons from a project evaluator

Speaker:

• **Stéphane JOIRIS**,
Senior Executive Partner,
CLAN Public Affairs

ORDER FORM

'An Overview of EU Funding Opportunities'

Module I: 5th May 2010

Module II: 6th May 2010

1-day seminar fee: **£ 425** (incl. VAT)

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2-day seminar fee: **£ 750** (incl. VAT)

Please tick as appropriate

The total amount must be paid upon receipt of invoice and prior to the course beginning
Please type or print clearly in black capital letters. All fields must be completed.

Personal details

Mr /Mrs / Ms

Surname

First name(s)

Nationality

Date of birth

Company + Business address

Main field of activity

Position/occupation

Phone/Mobile

Fax

E-mail

@

Billing details

Company

Contact Name

Address

VAT n°(compulsory)

Phone

Fax

E-mail

@

Payment details

Payment of registration fees can be made via paypal, bank transfer or cheque. Upon receipt of your registration form, an invoice will be sent to the email address which you have indicated above, with full payment details and paypal links (payment by paypal will incur an 3% transaction charge).

Cancellation policy:

Participants who wish to cancel their place on any course will be refunded as follows:

30 days before courses commences: 80% of fee. Within 29-15 days of course commencing: 50% of fee. Within 14 to 8 days before course commences: 25% of fee. Less than 8 days before course commences: 0% of fee.

You may change the course on which you are registered up to one month before the start-date of your current course. Transferring your registration after this time may incur a fee of 20% in administrative costs. No additional charge for substitute participants. ETI reserves the right to cancel the seminars up to 2 weeks before the course commences. A full refund of course fees will be granted, however, ETI will not be responsible for any other costs incurred (transport, hotels etc.). ETI also reserves the right to amend the course structure as needed, based on changes in relevant circumstances.

Date

Signature

This Registration Form should be downloaded, fully completed, saved and returned by mail / e-mail to eti@eslnetwork.com

or by fax to **+44 (0)207 201 9837**